WEST-PARK PRESBYTERIAN CHURCH

165 WEST 86TH STREET BLOCK 1217, LOT 1 LPC DOCKET # LPC-22-09135

JUNE 13, 2023

Application for a Notice to Proceed to allow for Demolition on the Grounds of Hardship

Section 25-309(2) of the Landmarks Law sets forth the statutory standard for not-for-profit owners.

The applicable requirements are as follows:

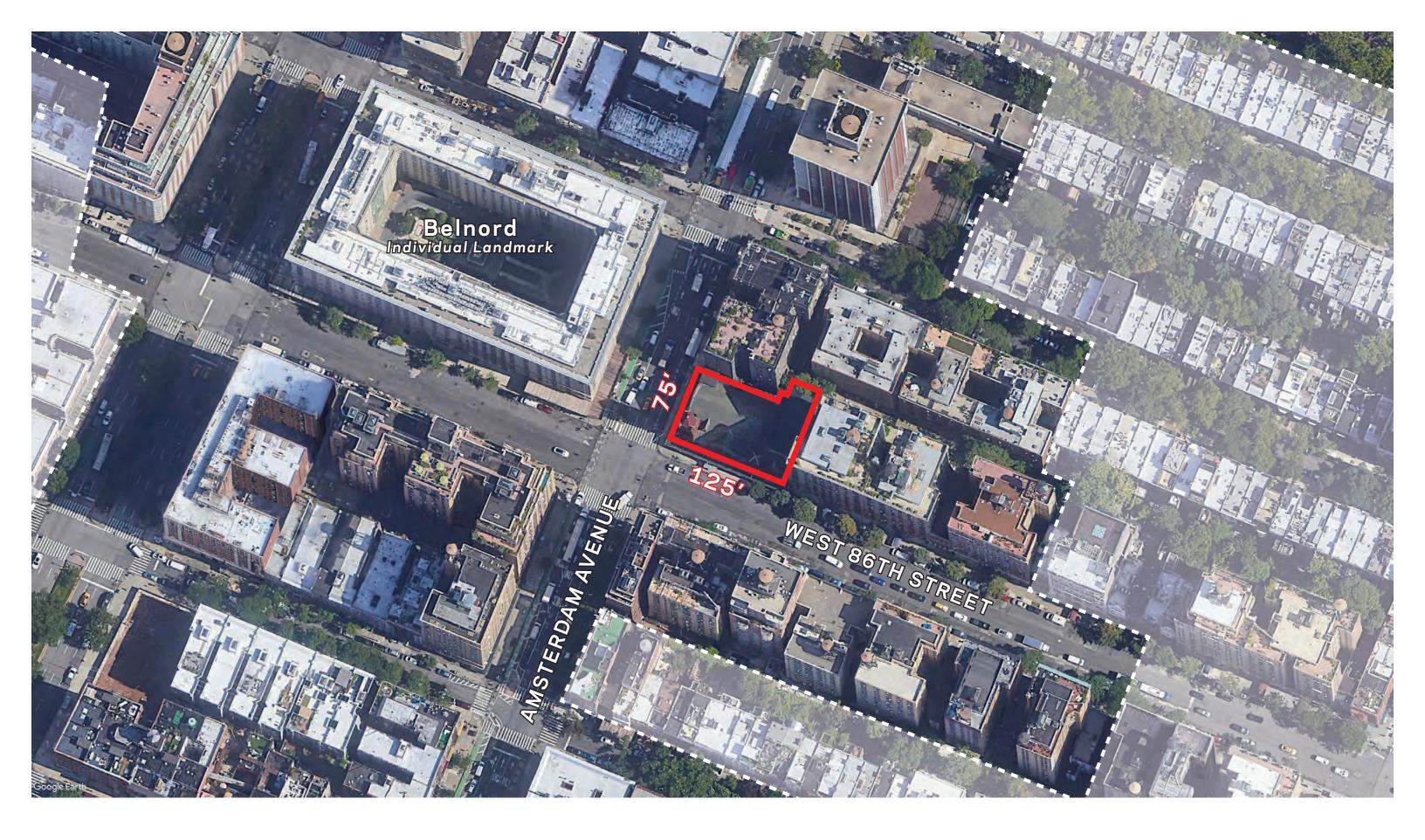
- The property is exempt from real property taxation.
- The owner has entered into a bona-fide agreement to sell, which agreement is contingent on the issuance of a certificate of appropriateness or notice to proceed.
- The improvement parcel which includes such improvement, as existing at the time of the filing of such request, would not, if it were not exempt in whole or in part from real property taxation, be capable of earning a reasonable return.
- Such improvement has ceased to be adequate, suitable or appropriate for use for carrying out both (1) the purposes of such owner to which it is devoted and (2) those purposes to which it had been devoted when acquired unless such owner is no longer engaged in pursuing such purposes.
- The prospective purchaser... (1) In the case of an application for a permit to demolish seeks and intends, in good faith either to demolish such improvement immediately for the purpose of constructing on the site thereof with reasonable promptness a new building or other facility.

WEST-PARK PRESBYTERIAN CHURC

Key Considerations

The Commission's review of this application requires it to make the following determinations regarding the building:

- if used by a third party, could be capable of earning a reasonable return.
 - In this case, the cost to make the building suitable for use by a third party not only includes façade repair costs, but also costs to address the numerous structural, Code and life-safety issues needed to obtain a C of O.
- if retained by West Park, would it be suitable or appropriate for carrying out the religious purposes to which it is *and* had been devoted?
 - The cost to repair the building for church use must address all outstanding DOB violations, and structural issues and repairs needed to make the building safe.
 - The costs would exclude repairs to remedy code, fire safety and accessibility issues,
 which are grandfathered for church use under current statutes.





ARCHITECTS

Leopold Eidlitz: Original chapel built 1883-85

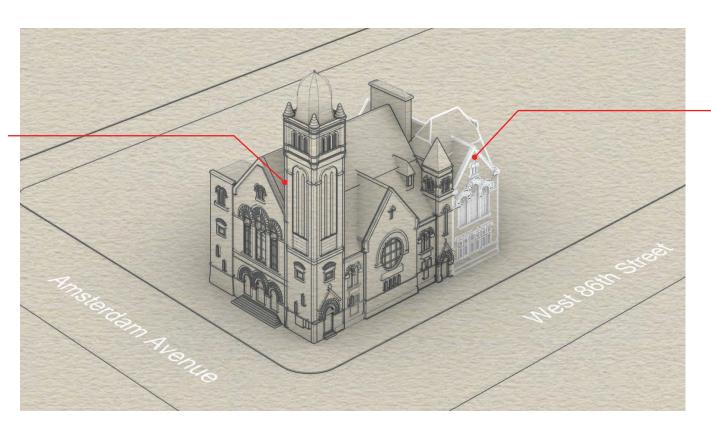
Henry Kilburn: Current church and facade built 1889-90

ARCHITECTURAL STYLE

Original chapel designed as a small brick Victorian Gothic-style chapel on the eastern end of the site on 86th Street in 1883, and completed in 1885. In 1889, Henry Kilburn was commissioned to design a large new church and to re-design Eidlitz's facade, creating a unified Romanesque Revival-style church complex.

Designated a Landmark January 12, 2010

> CURRENT CHURCH AND FACADE BUILT 1889-90



ORIGINAL CHAPEL BUILT 1883-85

The Church

- West Park has owned this building over its entire life, and is solely responsible for its upkeep.
- Over the years, the Church has taken extreme actions to pay building maintenance costs, including selling all its other assets and eliminating nearly all of its staff, including its pastor.
- Once the largest Presbyterian church on the Upper West Side, it has shrunk to just a dozen members under the weight of maintaining a landmark building.
- It is currently relying on the loans from the Presbytery of New York City to cover operating expenses and to make emergency repairs.

The Building

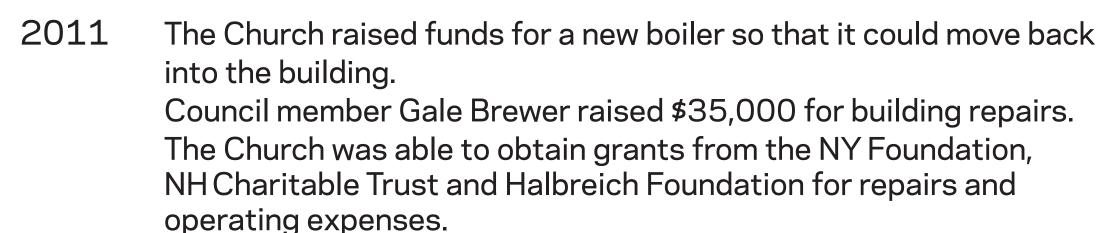
- After decades of exposure to the elements, the building's soft red sandstone façade has become severely degraded, and the building has been surrounded by a sidewalk shed for over 20 years.
- The interior of the building is not in compliance with current fire code, life safety and ADA accessibility requirements. Currently there are over 60 open DOB violations and 2 open OATH/ECB violations on the building that would cost tens of millions of dollars to repair.
- Because the Church lacks the resources to comprehensively address these condition issues, it continues to receive DOB violations for failing to maintain the façade in a safe manner, adding to the cost of building repairs.
- The building had to be closed for several months in early 2022 because of structural issues. Emergency repairs undertaken by the Church in 2022 totaled \$70,000.

Fundraising / Adaptive Reuse

- Prior to landmarking, the Church negotiated with two separate developers for the partial demolition and restoration of the building. The first of these developers ended the negotiations due to the excessive restoration costs. The second pulled out when the building was landmarked.
- At the time of landmarking, the building was closed, with no heat or running water. The pipes froze, causing extensive water damage costing tens of thousands of dollars to repair. The church had to sell its manse on West 87th Street to pay for repairs.
- After landmarking, the Church immediately sought partners to share and help restore the building, including performing arts groups, private schools, and religious organizations.
- In every case, building condition issues prevented discussions with potential partners from moving forward.

Fundraising Since Landmarking

The Church sold its manse (minister's residence) at 62 West 87th Street, netting \$450,000 to pay outstanding debts and building repairs.





- The Church sold its second manse at 124 West 93rd Street for \$1,355,000 and utilized proceeds for repairs.
- With the help of the Landmarks Conservancy, the Church raised \$113,000 to replace the roof of the parish house.
- The Church created the Center at West Park, a 501c-3, to manage the building help raise funds for its restoration. Despite paying a below-market rent and leasing space at a significant mark-up, it produced almost no funding for major repairs, and just consumed more of the Church's limited financial resources.

The Presbytery of NYC

- The Presbytery oversees over a hundred churches and worshiping communities in all five boroughs.
- Four churches are individually landmarked (West Park, First Chinese, and Ft. Washington in Manhattan; Riverdale in the Bronx) and 12 others are located within historic districts.
- Its annual budget of about \$1 million covers salaries, professional fees, office and administrative expenses.
- About \$150,000 of its budget is used for grants to member churches for programs and building repairs.
- The Presbytery's total assets are a fraction of the funding that would be required to restore
 West Park Church.

The Church's Plan

- Demolish building to free the site for development.
- Construct a new building on the site, which would contain 10,000 square feet of worship and arts programming space that would be retained by the Church.
- Fund an endowment for West Park to cover the operation and maintenance of its new space, including new pastoral leadership.
- The balance of the sale price will be placed in a restricted fund to be managed by the Presbytery of NYC to provide funds to member churches for:
 - "the establishment, operation and maintenance of food pantries, soup kitchens, shelters, warming and cooling centers; programs to advance the causes of diversity, inclusion and equity, and for the health, wellbeing and safety of older adults; and for the positive development of children and youth."

Church Contract with Alchemy

- The Church entered into a contract with Alchemy on March 3, 2022 for the Church property, contingent on the approval of its hardship application.
- Alchemy was selected as its development partner in 2021 because of its access to technical resources, and experience in and sensitivity to working with landmarked properties.
- With Alchemy's help, the Church rigorously explored many alternatives to demolition (details in appendix), but none were found to be feasible.

Selected Alchemy projects







378 WEST END AVENUE



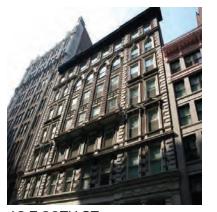
20 GREENE STREET



136 E 19TH ST



TWO FIFTY WEST 81ST



42 E 20TH ST



35 W 15TH ST

Project Team

Kramer Levin Naftalis & Frankel - Legal and landmark issues

FXCollaborative Architects LLP - Architectural, design and zoning

FacadeMD - Façade restoration

Severud Associates - Structural engineering

Leeding Builders Group - Construction and cost management

CCI Code Consultants - Code compliance, accessibility and life-safety

Appraisers and Planners Inc. - Economic analysis

Krypton Engineering - Surveying and monitoring

Existing Conditions

- Facade
- Structure
- Fire Protection and Life Safety
- Accessibility

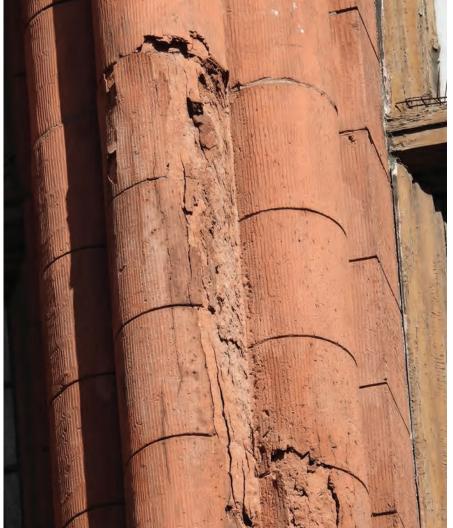
Facade Conditions Report Summary *

- Extensive stone spalling, cracks, mortar deterioration and deteriorated windows noted throughout the building.
- Ornamental sandstone finial severely cracked and spalled.
- Façade conditions are unsafe. Sidewalk bridge has been in place for over 20 years to protect the public.
- Extensive area of stone must be must be removed and replaced, and the remaining masonry stabilized.

^{*} Façade MD Report to NYC Department of Buildings dated December 2, 2021











13 JUNE 2023 WEST-PARK PRESBYTERIAN CHURCH

EXISTING CONDITIONS
(12/2/21 FACADE MD REPORT)















EXISTING CONDITIONS
(12/2/21 FACADE MD REPORT)

Structural Conditions Report Summary *

- Section of façade adjacent to 86th St. separated from roof. Wall is not adequately braced against wind loads and roof and sanctuary ceilings are not adequately supported.
- Indication of excessive deformation of wood truss and/ or excessive lateral movement or settlement at the truss bearing points, and cracks at roof truss.
- Various through-cracks, areas of missing and deteriorated mortar or signs of trapped moisture at bearing walls.
- 25% of brick on bell tower walls are cracked, deteriorated or missing mortar.
- Stair joist severely cracked and deformed.







^{*} Severud Associates Consulting Engineers, Structural Survey Report, Nov. 16, 2021

Fire Protection & Life Safety Report Summary*

- The existing building would require significant and intensive upgrades to comply with current NYC Construction Codes.
- The building does not have an automatic sprinkler system. The automatic fire alarm system is antiquated and lacks audible and visible notifications.
- The building has open stair halls.
- The building does not provide two means of egress for the office and assembly spaces located east of the sanctuary.
- There is no emergency lighting throughout the building.





*CCI Code Consultants Inc. West Park Presbyterian Church Fire Protection & Life Safety Survey Memo 12.9.21.

Accessibility Report Summary *

- Amsterdam Avenue and West 86th Street entrances are not accessible.
- No accessible routes from sanctuary to any of the levels of the building including the balcony.
- No accessible restrooms.
- Interior doors, hardware and railings are non-compliant.

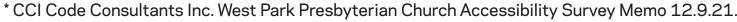
Note: Any new or altered element must be designed and constructed to meet 2010 ADA Standards. Change of dominate use and/or alteration costs in excess of 50% of the value of the building trigger a requirement for full ADA compliance.















Violation History

Multiple DOB units have cited building condition issues and issued violations, including Special Operations, Construction Safety Enforcement, Emergency Response Forensic Engineering, Sidewalk Shed Maintenances and Repair, and Borough Enforcement.

- The Church currently has over 60 open DOB violations for various building maintenance issues. The most recent DOB violation was issued on May 30, 2023
- There are also several OATH/ECB violations for building safely, two of which are currently open.
- Other outstanding violations include:
 - 11/10/21 DOB and associated Class 1 Oath/ECB violation for "sections of façade spalling severely" and roof ridge ornamental masonry with large crack and potential to detach and fall onto.. public roadway"
 - 11/19/21 DOB violation for "exterior wall in state of disrepair, out of plumb and leaning" and "apex of gable has displaced approximately 3 inches"
 - 1/24/22 Oath/ECB violation for "failure to maintain building walls or appurtenances,"
 noting spalling and cracks in facade
 - 2/14/23 DOB violation for "spalling, damaged, disintegrating masonry, open mortar joints at several floors and locations"

New Studies

Sanctuary Walls

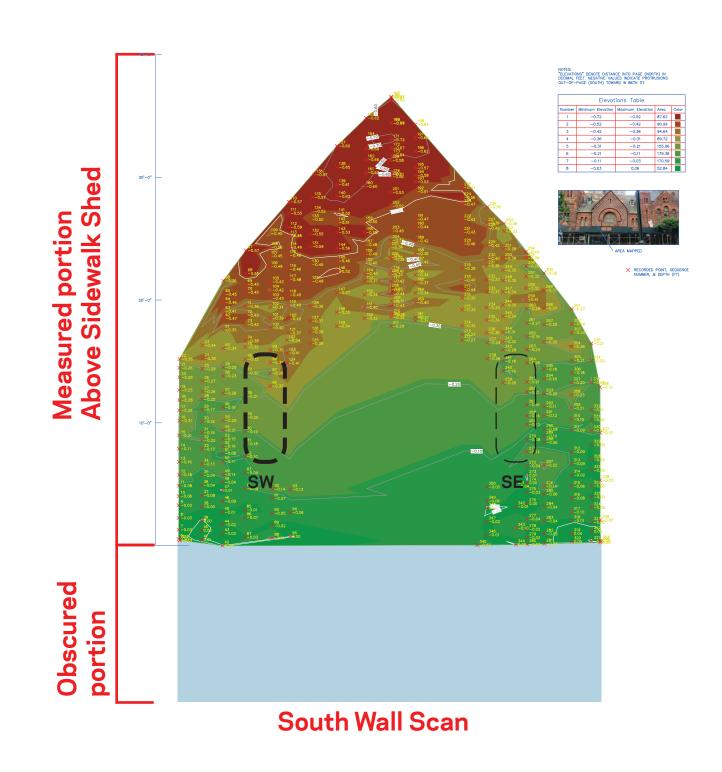
- Leaning North and South Walls
- Monitoring Wall Movement
- Façade Probes
- Required Bracing

Revised Cost Analyses

- Code Issues
- Façade and Window Restoration

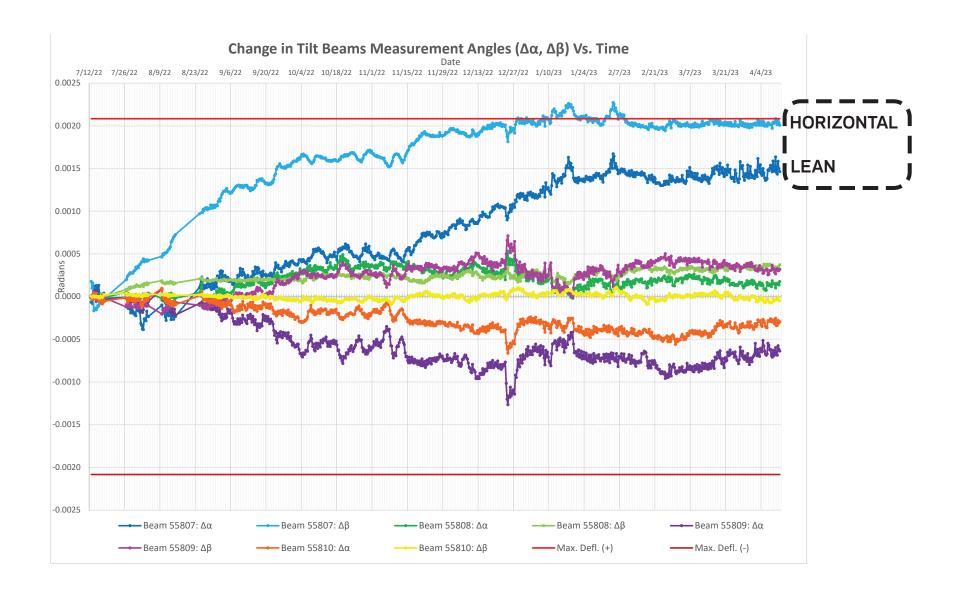
Leaning North and South Walls

- North and south walls are both leaning outward, which in the professional opinion of Severud Associates is "excessive"
 - South wall above sidewalk shed is 8" out of plane - wall below shed not surveyed
 - North wall, which is considerably shorter, is
 4" out of plane
- Likely caused by outward forces on trusses supporting the roof.
- In 2022, south wall was discovered to have detached from the roof, leaving roof ridge beam unsupported.



Continued Movement

- Four "tilt monitors" were installed by Krypton Engineering in July 2022 on the interior of the north and south sanctuary walls to monitor both horizontal and leaning movement over time.
- The west side of the south wall, below the area of the wall with the greatest outward lean, shows the greatest continuous movement.



Façade Probes

- Commissioners asked the Church to conduct probes to determine the underlying condition of the façade and bearing walls.
- No evidence of functional connection between bearing brick wall and stone facade.
- Iron ties are either missing or completely deteriorated.
- Facade only connected through friction highly problematic on outward leaning walls.
- Remediation Install approximately 3,700 steel rods to reaffix the façade to the bearing walls.



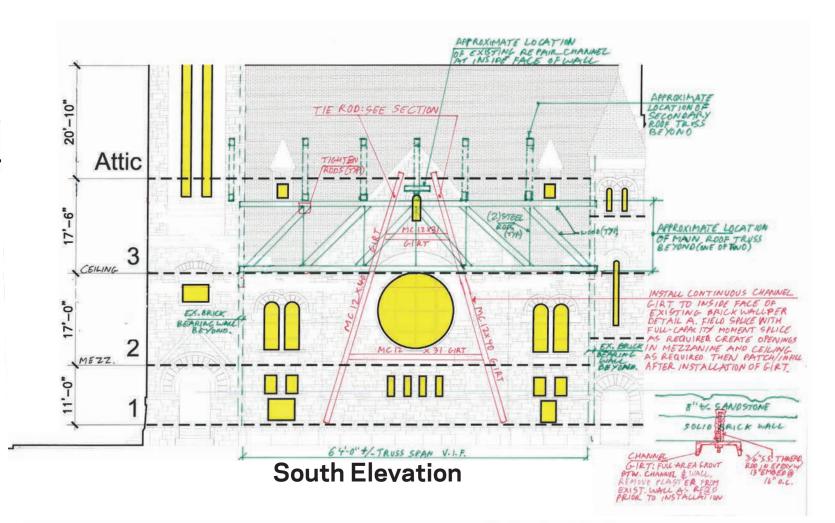


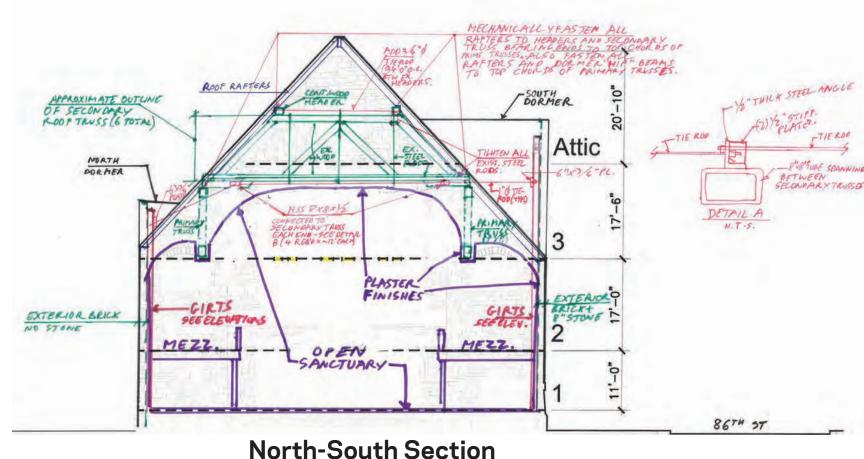


Required Bracing

- Install a system of steel girts on north and south sanctuary walls.
- Connect girts with tie rods running through the attic.
- Reinforce the walls to prevent excessive stresses in masonry units and mortar joints.
- Stabilize the roof system so that the tops of the walls do not continue to thrust outward.

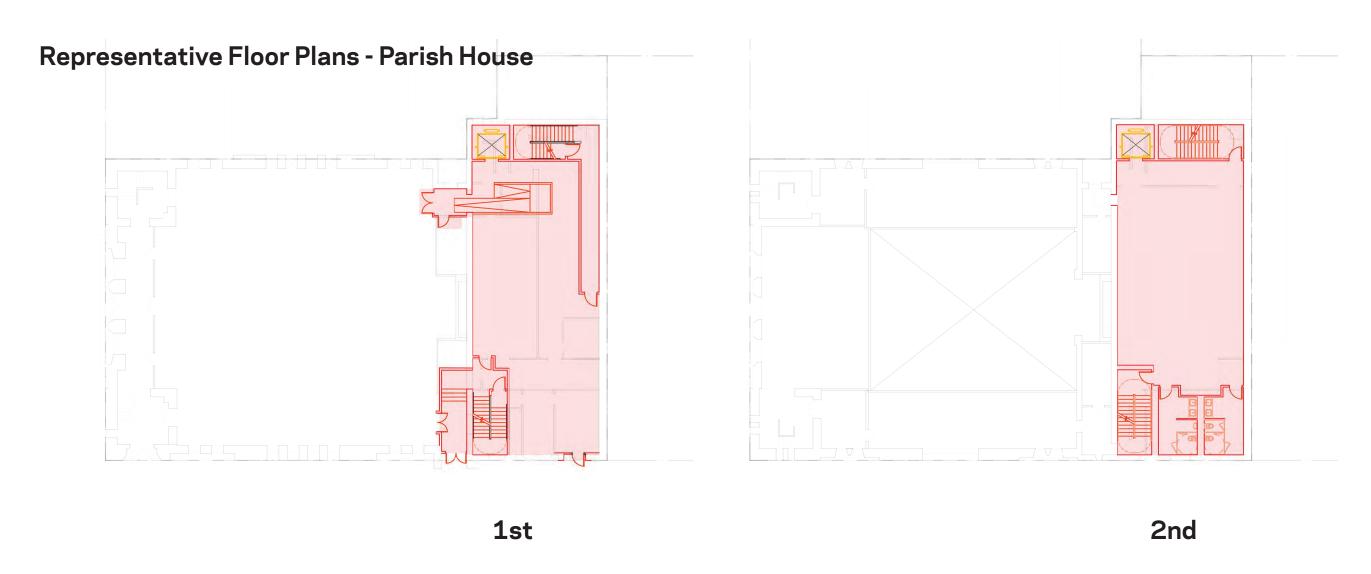
Construction Costs - \$1.8 million





Code Issues

Bringing the Parish House up to code would require new fire stairs, a new fire exit the street, new ADA bathrooms, a new elevator, and accessible ramps for egress.



Construction Costs - \$4.0 Million for Base Case Code Compliance

Windows

Liberty Stained Glass Conservation was engaged in November 2022 to provide an assessment of the church's 80 stained and leaded glass windows.

- Eleven windows were found to be "visibly in danger of falling out of the matrix."
- 75% of windows exhibit excessive flex from mild pressure.
- 60% of caulk holding protective glazing has visibly failed.
- Tower windows are an immediate concern and should be removed immediately.

Construction Costs - \$1.9 million

Condition, Glass

There are many untreated breaks, broken pieces that have been totally are partially lost and evidence of previous repairs.



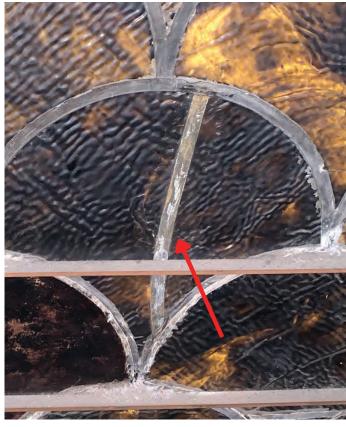
Detail from window S 12 where a piece of glass and the surrounding matrix have been lost. The pieces are unstable.



Detail illustrating several lost and unstable glass pieces in window S 13.



Detail of a poor repair in window S 13. The replacement glass is not a good match to the surrounding material.



Detail of typical strap lead in window W 15. Strap leads are not true repairs, they merely cover the break.

Restoration and Repair Costs - Third Party Use Excludes Fit-out for Programmatic Use

| April 2023 Submission | Base Case | In-Fill | Multi-Family |
|--|------------------------------|------------------------------|------------------------------|
| Façade, Roof & Windows | \$14,215,544 | \$14,215,554 | \$14,310,544 |
| Structural & Interior Repair | 13,301,430 | 14,395,830 | 21,362,694 |
| Code Compliance | 3,985,509 | 4,064,141 | 1,889,704 |
| Total Construction Cost | \$31,502,483 | \$32,675,515 | \$37,562,942 |
| General Conditions | 4,095,323 | 4,247,817 | 4,883,182 |
| Insurance & Construction Mgt. | 7,227,457 | 7,496,580 | 8,617,878 |
| Construction Contingency | 3,150,248 | 3,267,552 | 3,756,294 |
| Design Contingency | 3,150,248 | 3,267,552 | 3,756,294 |
| Total Hard Costs April 2023 Submission March 2022 Submission | \$49,125,759 \$49,774,153 | \$50,995,015 \$51,575,310 | \$58,576,591 \$60,408,701 |

Reasonable Return Analysis

Overview of the Economic Analyses

Purpose of the Report:

Determine whether a Reasonable Return can be achieved following renovation and restoration of the property. The data utilized and analysis of the Reasonable Return is fixed to the 2022 Test Year as required by statute.

Reasonable Return Definition:

Defined as: "net annual return of six per centum of the valuation of an improvement parcel."1

For this analysis, the "valuation" applicable is the "current assessed valuation established by the city which is in effect at the time of the filing" which is the Actual Assessment of \$3,463,350.

Guiding Statutes and Precedents:

Landmark's Law and LPC analysis and determinations in the Stahl Matter.3

- 1. Section 25-302(v)(1) of the Rules of the City of New York
- 2. Section 25-302(v)(2) of the Rules of the City of New York
- 3. LPC 127519 | 429 East 64th Street and 430 East 56th Street City and Suburban Homes, First Avenue Estate

Basic Components of the Economic Analyses

- 1. Estimate a market rent for the subject property, as renovated and restored.
- 2. Estimate stabilized operating expenses for the subject property, as renovated and restored, <u>exclusive</u> of repairs and maintenance costs.
- Depreciated renovation and restoration costs are imputed as annual repairs and maintenance costs.
- Annual costs are equal to 2% of the renovation costs, per LPC Statute and as accepted in the Stahl Matter.
- 3. Determine stabilized Net Operating Income for the property, as renovated and restored.
- Note: Real Estate Taxes are not included as a stabilized operating expense and are built into the loaded capitalization rate.
- 4. Capitalize stabilized Net Operating Income into value using a loaded capitalization rate.
- 5. Determine if the Calculated Return achieves a 6% return above the Actual Assessment.

Scenarios Studied - <u>Base Scenario</u>, <u>Infill Scenario</u>, and <u>Multi-Family Scenario</u>

The Analysis is comprised of three (3) development scenarios:

- a) Community Facility and Commercial Use Scenario ("Base Scenario") in which the deficiencies of the existing structure are cured and renovated for community facility use with a Net Usable Area of 18,353 sq. feet in a gross building area of 24,688 sq. feet.
- b) Infill Community Facility and Commercial Use Scenario ("Infill Scenario") in which interior sq. footage is maximized through a 3,647± sq. foot infill of the auditorium, in order to create total gross building area of nearly 28,335± sq. feet and a net usable area of 22,014± square feet.
- c) Residential Multi-Family Conversion Scenario ("Multi-Family Scenario") in which the interior sq. footage is maximized through infill construction and converted for residential use. Both structural and interior work is required to create a total of 34,517± sq. feet of gross building area and 20 apartments ranging from studios to 3-bedroom units with a total residential rentable area of 20,613± sq. feet.

Conclusion: Under all three (3) scenarios, no positive return is achieved

All Development Scenarios Income and Expenses - Exclusive of Real Estate Taxes

| Potential Space Use | Base Scenario | Infill Scenario | Potential Space Use | | Multi-Family |
|--|---------------|-----------------|--|--------------------|----------------------------------|
| Rentable Building Sq. Ft. | 18,353 | 22,014 | Rentable Residential Sq. Ft. | | 20,613 |
| 5 1 | • | • | Total # Residential Units | p/ Mo. | 20 |
| Rent PSF | \$50.00 | \$50.00 | Potential Gross Income - Apartments | \$6,288 | \$1,509,000 |
| PGI | \$917,650 | \$1,100,700 | Potential Gross Income - Amenity and misc income | \$200 | \$48,000 |
| Less: Vacancy and Collection Loss @ % | 5.0% | 5.0% | Total Potential Gross Income Less: Vacancy and Collection Loss @ % | | \$1,557,000 4.0% |
| Less: Vacancy and Collection Loss @ \$ | (\$45,883) | (\$55,035) | Less: Vacancy and Collection Loss @ \$ | | (\$62,280) |
| Effective Gross Income | \$871,768 | \$1,045,665 | Effective Gross Income | | \$1,494,720 |
| Precure Gross meome | φ0/1,/00 | φ1,043,003 | Per Unit / Mo. | | \$6,228 |
| | | | Per RSF - Annual | | \$72.51 |
| Expenses | | | | | |
| Insurance PSF @ | \$18,353 | \$22,014 | Expenses | p/unit | Annual |
| Professional Fees p/annum @ | \$5,000 | \$5,000 | Insurance Per Unit @ Utilities Per Unit @ | \$1,000 \$1,500 | \$20,000 \$30,000 |
| Utilities | Tenant | Tenant | Payroll p/annum @ | \$5,000 | \$100,000 |
| Payroll | \$0 | \$0 | Turnover and Cleaning Per Unit @ | \$1,000 | \$20,000 |
| Repairs and Maintenance | \$0 | \$0 | Service Contracts (elevator, virtual doorman) | | \$12,500 |
| • | • | • | Professional Fees p/annum @ | | \$7,500 |
| Structural Repairs PSF @ | \$9,177 | \$11,007 | Misc. and amenity operating expenses | 7 00-1 | \$10,000 |
| Management and Leasing % EGI @ | \$52,306 | \$62,740 | Management and Leasing % EGI @ | 5.00% | \$74,736 |
| Expenses BEFORE Depreciated Dev Costs and RE Taxes | \$84,836 | \$100,761 | Expenses Before Depreciated Dev Costs and RE Taxes | | \$274,736 |
| | , , | , , | Expenses Per Unit/Month - Before Dev. Costs and RET | | \$13,737 |
| | h=0 < 0.00 | 4044004 | OpEx Ratio - Before Dev. Costs and RET | | 18.38% |
| NOI BEFORE Depreciated Dev Costs and RE Taxes | \$786,932 | \$944,904 | NOI BEFORE Depreciated Dev Costs and RE Taxes | | ¢1 210 09 <i>4</i> |
| Less: Depreciated Development Costs | (\$1,011,400) | (\$1,047,423) | Less: Depreciated Development Costs | | \$1,219,984 (\$1,199,855) |
| Net Operating Income (w/out Real Estate Taxes) | (\$224,468) | (\$102,519) | Net Operating Income | | \$20,129 |

Impact of Historic Tax Credits on Reasonable Return Analysis

The use of Federal Historic Tax Credits (FHTC) FHTC could potentially reduce net development costs by between 13.6% and 14.45%. There are several caveats to the assumptions in this analysis that could mitigate the total benefit. In addition, acceptance into the program is not guaranteed for all scenarios, as detailed in the Economic Analysis Report.

Conclusion: The net benefit of FHTC does not result in the property achieving the Reasonable Return threshold. This is summarized in the table below:

| Reasonable Return Test | 13.60% Reduction | Base | Infill | Multi-Family |
|---|------------------|-------------|-------------|---------------|
| Effective Gross Income | | \$871,768 | \$1,045,665 | \$1,494,720 |
| Expenses (exclusive of Real Estate Taxes) | | (\$84,836) | (\$100,761) | (\$274,736) |
| Real Estate Taxes | | (\$244,766) | (\$293,901) | (\$545,836) |
| Net Operating Income - Subtotal | | \$542,166 | \$651,003 | \$674,148 |
| Less: Depreciated Development Costs | | (\$877,701) | (\$908,826) | (\$1,040,526) |
| Net Operating Income | | (\$335,535) | (\$257,823) | (\$366,379) |
| | | | | |
| Positive Return | | no | no | no |
| Threshold Return Minimum (6% of AV) | \$207,819 | no | no | no |

| Reasonable Return Test | 14.45% Reduction | Base | Infill | Multi-Family |
|---|------------------|-------------|-------------|---------------|
| Effective Gross Income | | \$871,768 | \$1,045,665 | \$1,494,720 |
| Expenses (exclusive of Real Estate Taxes) | | (\$84,836) | (\$100,761) | (\$274,832) |
| Real Estate Taxes | | (\$244,766) | (\$293,901) | (\$545,836) |
| Net Operating Income - Subtotal | | \$542,166 | \$651,003 | \$674,052 |
| Less: Depreciated Development Costs | | (\$869,345) | (\$900,163) | (\$1,030,568) |
| Net Operating Income | | (\$327,179) | (\$249,160) | (\$356,517) |
| Positive Return | | no | no | no |
| Threshold Return Minimum (6% of AV) | \$207,819 | no | no | no |

Summary of Conclusions

Due to the lack of positive NOI, the Reasonable Return is not achieved. In all three (3) scenarios, there is no positive return, and do not meet the Reasonable Return threshold, as defined in N.Y.C. Admin. Code § 25-302.

A Reasonable Return, as defined, **can not be achieved** in any of the scenarios. A summary of the conclusions is presented below:

| Reasonable Return Threshold Analysis | | | | |
|---------------------------------------|-------------|-------------|--------------|--|
| Scenario | Base * | Infill* | Multi-Family | |
| Actual Assessment | \$3,463,650 | \$3,463,650 | \$3,463,650 | |
| 6% Return on Actual Assessment | \$207,819 | \$207,819 | \$207,819 | |
| Calculated Return via Income Approach | (\$224,468) | (\$102,519) | (\$525,707) | |
| Return Exceed 6% Threshold? | NO | NO | NO | |

^{*} Excludes real estate taxes as an expense

Suitability for Church Use

Cost Analysis - Church Use

The cost to repair the building for church use addresses all outstanding DOB violations, and structural issues and repairs needed to make the building safe.

The costs exclude repairs to remedy code, fire safety and accessibility issues, which are grand-fathered for church use under current statutes.

| Cost Analysis Church Use | |
|--------------------------------|--------------|
| Façade, Roof & Windows | \$15,761,920 |
| Structural & Interior Repair | 1,170,947 |
| Code Compliance | 0 |
| Total Construction Cost | \$16,932,867 |
| General Conditions | 2,021,273 |
| Insurance & Construction Mgt. | 3,884,823 |
| Construction Contingency | 1,693,287 |
| Design Contingency | 1,693,287 |
| Total Hard Cost | \$26,405,536 |

Summary - Third Party Use

Can the building, if used by a third party, be capable of earning a reasonable return?

- Not only did none of the three scenarios analyzed not generate a 6% return on assessed value as defined in the statute, none produced a positive return, even with no property taxes and with the full benefit of Historic Tax Credits.
- In fact, none of the scenarios would earn a reasonable return, even if renovation costs were half of projections.

Summary - Church Use

Can the building, if retained by West Park, be suitable or appropriate for religious purposes to which it is and had been devoted?

- The cost to make the sanctuary safe for worship, the façade safe for pedestrians, and to clear existing DOB violations is over \$26 million.
- The high restoration cost renders the building unsuitable for religious purposes by West Park, which has no funds to restore the building.
- Even if it were to generate space use income from arts groups as it has in the past, it would not have enough income to cover operating expenses before any building improvements.

It is highly unlikely that any other church would be interested in acquiring the existing building for given the costs to make the building safe.

No property in or near the Upper West Side has been purchased for religious use for anything close to \$26 million since West Park was landmarked in 2010.

Discussion & Questions

Appendix

- A. Project Team
 - B. Supplementary Existing Conditions
 - C. Supplementary Financial Analysis
 - D. Residential Conversion and Partial Demolition Alternatives
 - E. Proposed Building
 - F. Supplemental Materials on Façade Stability

Applicant and Project Team

Roger Leaf - Chair, Administrative Commission, West-Park Presbyterian Church

Kenneth S Horn - President & Founder, Alchemy Properties

Blake Goodman - Partner, Alchemy Properties

Benjamin Charles - Development Associate, Alchemy Properties

Valerie Campbell - Partner, Kramer Levin Naftalis & Frankel LLP

Patrick Sullivan - Special Counsel, Kramer Levin Naftalis & Frankel LLP

Brooke Schafran - Principal, Capalino

Dan Kaplan, FAIA - Senior Partner, FXCollaborative Architects

Michael Kyungjoon Cho, AIA - Associate, FXCollaborative Architects

Toby Snyder, AIA - Senior Associate, FXCollaborative Architects

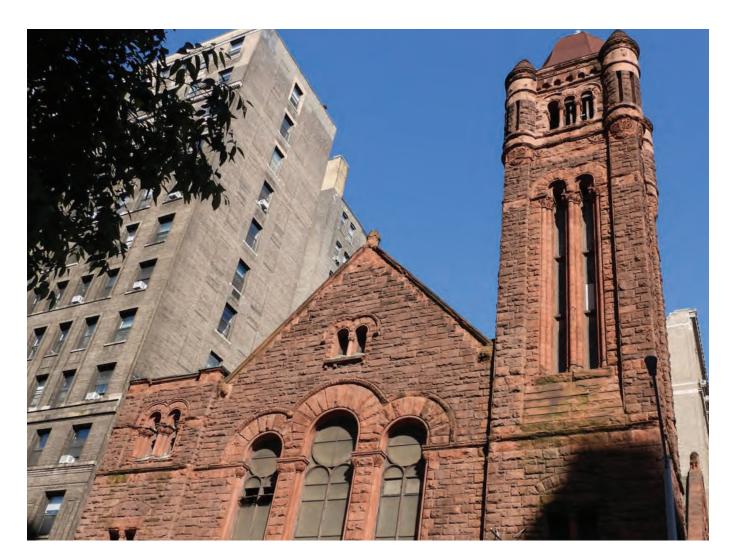
Adam Wald, MAI - Executive Vice President, Appraisers and Planners, Inc.

Sharon Locatell, MAI, CRE, MRICS - President, Appraisers and Planners, Inc.

Muhammad Rahal, PE - Senior Associate, Severud Associates

Richard W. Lefever, PE - President, Facade MD

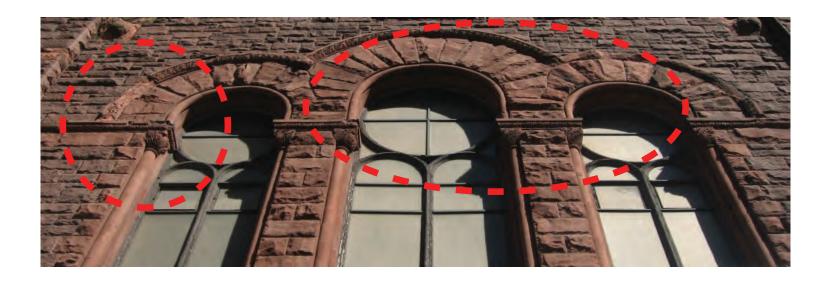
Supplementary Existing Conditions

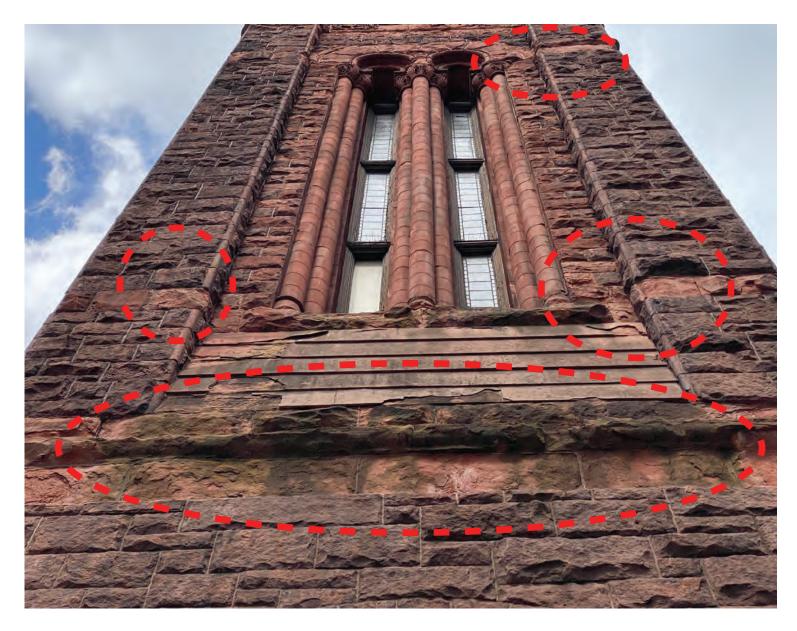




- Facade Description
- Facade Analysis Methodology
- Extent of Probing
- Types of stabilzation, repair and restoration
- Extent of restoration and replacement

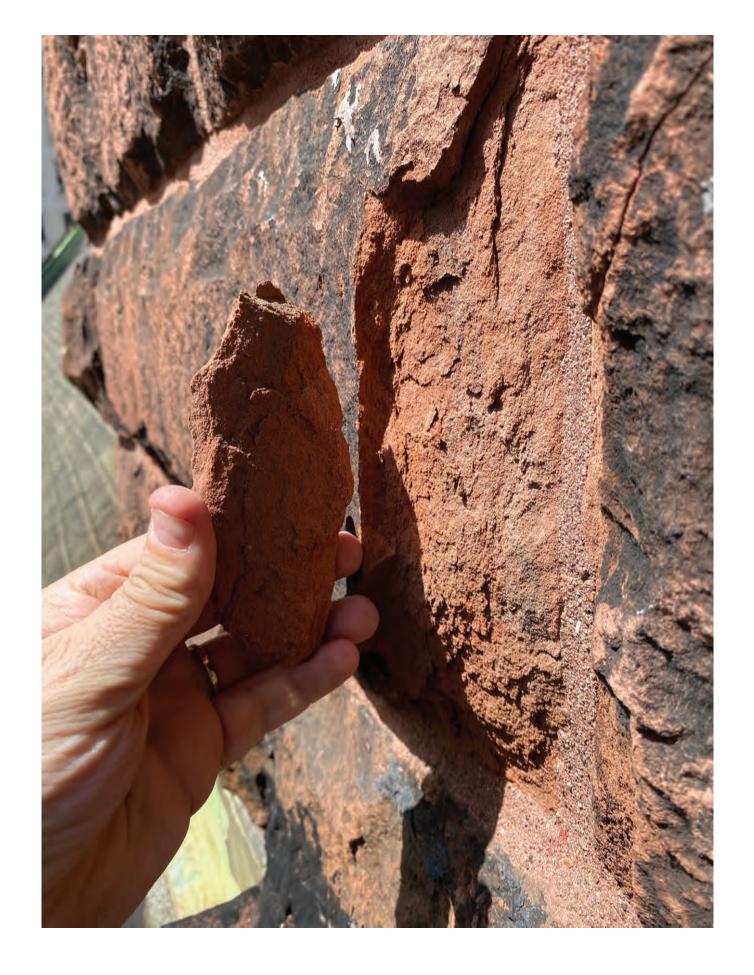
^{*} Façade MD Report to NYC Department of Buildings dated December 2,2021

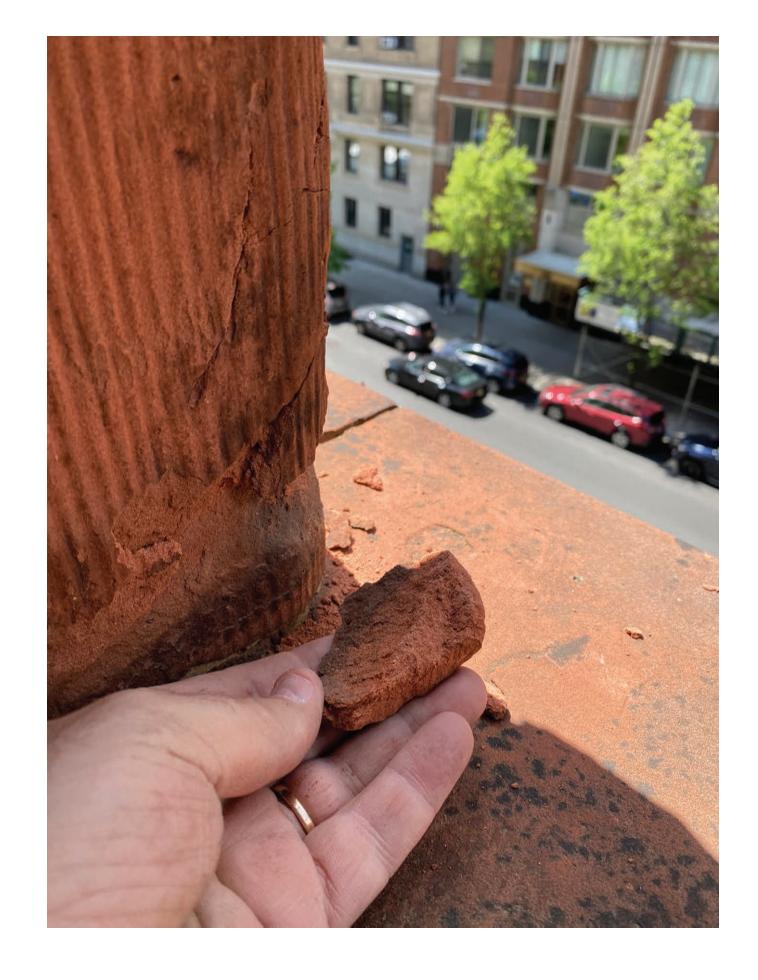






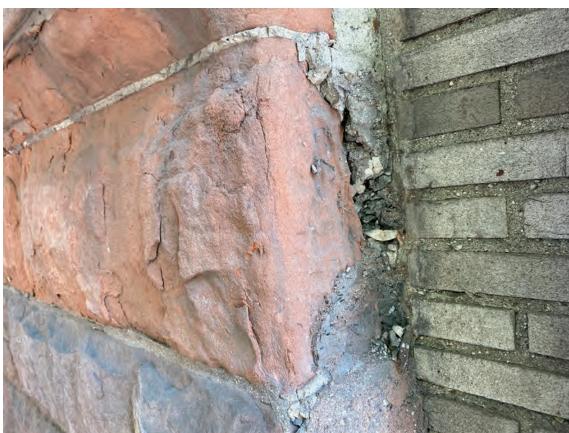






13 JUNE 2023 WEST-PARK PRESBYTERIAN CHURCH







13 JUNE 2023 WEST-PARK PRESBYTERIAN CHURCH

EXISTING CONDITIONS
(12/2/21 FACADE MD REPORT)

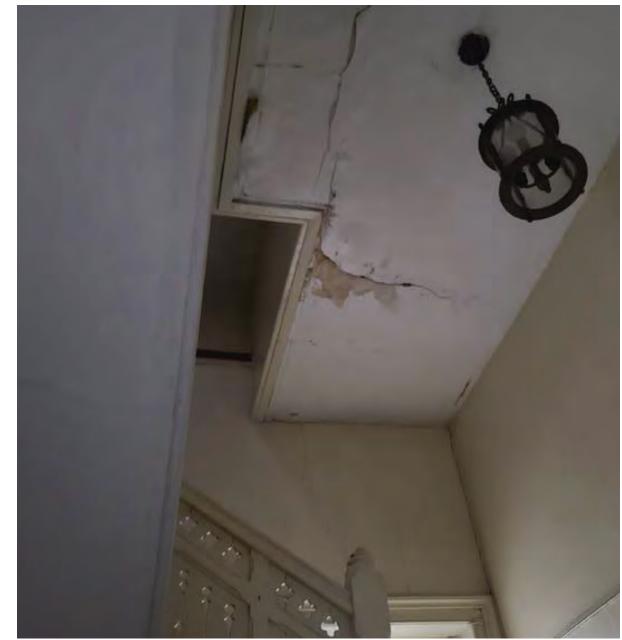




13 JUNE 2023 WEST-PARK PRESBYTERIAN CHURCH

EXISTING CONDITIONS
(12/2/21 FACADE MD REPORT)





Supplementary Financial Analysis

Base and Infill Scenarios Overview of Comparable Lease Data Commercial and Community Facility Leases

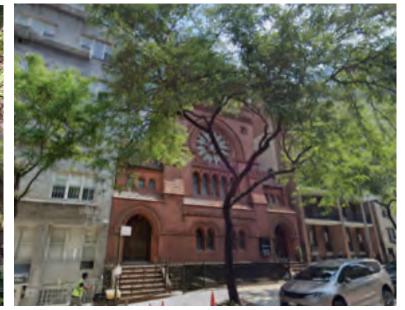
- Six (6) recent leases and two (2) active listings all located in Manhattan and one (1) lease located in Brooklyn Heights
- Uses include department of education, religious school, church, museum and nightclub
- Net effective taking rents range from \$32.52 per square foot to \$103 per square foot.
 Eight (8) of the nine (9) comparable rents range from \$32 to \$58 per square foot. The outlier rental comp is an entertainment venue in Times Square.
- Concluded market rent of \$50.00 per square foot net effective rent across the entire property for both the <u>Base Scenario</u> and the <u>Infill Scenario</u>

Base and Infill Scenarios

Comparable Community Facility and Commercial Leases









1157 LEXINGTON AVENUE

50 MONROE PLACE

417 WEST 57TH STREET

215 EAST 94TH STREET











135 WEST 41ST STREET

12 WEST 12TH STREET

558 BROADWAY

4 WEST 76TH STREET

15 WEST 86TH STREET

Base and Infill Scenarios Income and Expenses - Exclusive of Real Estate Taxes

| Potential Space Use | Base Scenario | Infill Scenario |
|--|---------------|-----------------|
| Rentable Building Sq. Ft. | 18,353 | 22,014 |
| Rent PSF | \$50.00 | \$50.00 |
| PGI | \$917,650 | \$1,100,700 |
| Less: Vacancy and Collection Loss @ % | 5.0% | 5.0% |
| Less: Vacancy and Collection Loss @ \$ | (\$45,883) | (\$55,035) |
| Effective Gross Income | \$871,768 | \$1,045,665 |
| Expenses | | |
| Insurance PSF @ | \$18,353 | \$22,014 |
| Professional Fees p/annum @ | \$5,000 | \$5,000 |
| Utilities | Tenant | Tenant |
| Payroll | \$0 | \$0 |
| Repairs and Maintenance | \$0 | \$0 |
| Structural Repairs PSF @ | \$9,177 | \$11,007 |
| Management and Leasing % EGI @ | \$52,306 | \$62,740 |
| Expenses BEFORE Depreciated Dev Costs and RE Taxes | \$84,836 | \$100,761 |
| NOI BEFORE Depreciated Dev Costs and RE Taxes | \$786,932 | \$944,904 |
| Less: Depreciated Development Costs | (\$1,011,400) | (\$1,047,423) |
| Net Operating Income (w/out Real Estate Taxes) | (\$224,468) | (\$102,519) |

<u>Multi-Family Scenario</u> Income and Expenses - Exclusive of Real Estate Taxes

| Potential Space Use | | Multi-Family |
|---|---------------|---------------|
| Rentable Residential Sq. Ft. | | 20,613 |
| Total # Residential Units | p/ Mo. | 20 |
| Potential Gross Income - Apartments | \$6,288 | \$1,509,000 |
| Potential Gross Income - Amenity and misc income | \$200 | \$48,000 |
| Total Potential Gross Income | | \$1,557,000 |
| Less: Vacancy and Collection Loss @ % | | 4.0% |
| Less: Vacancy and Collection Loss @ \$ | | (\$62,280) |
| Effective Gross Income | | \$1,494,720 |
| Per Unit / Mo. | | \$6,228 |
| Per RSF - Annual | | \$72.51 |
| Expenses | p/unit | Annual |
| Insurance Per Unit @ | \$1,000 | \$20,000 |
| Utilities Per Unit @ | \$1,500 | \$30,000 |
| Payroll p/annum @ | \$5,000 | \$100,000 |
| Turnover and Cleaning Per Unit @ | \$1,000 | \$20,000 |
| Service Contracts (elevator, virtual doorman) | | \$12,500 |
| Professional Fees p/annum @ | | \$7,500 |
| Misc. and amenity operating expenses | | \$10,000 |
| Management and Leasing % EGI @ | 5.00% | \$74,736 |
| Expenses Before Depreciated Dev Costs and RE Taxes | | \$274,736 |
| Expenses Per Unit/Month - Before Dev. Costs and RET | | \$13,737 |
| OpEx Ratio - Before Dev. Costs and RET | | 18.38% |
| NOI BEFORE Depreciated Dev Costs and RE Taxes | | \$1,219,984 |
| Less: Depreciated Development Costs | | (\$1,199,855) |
| Net Operating Income | | \$20,129 |

Base and Infill Scenarios Depreciation Calculation Renovation Costs

Annual Depreciation Allowance for Renovation:

2% of Total Costs, plus the valuation of the improvements

Total Costs:

\$49,125,759 for the **Base Scenario** and \$50,955,015 for the **Infill Scenario**

Valuation of the Improvements:

Equivalent to the improvement assessment of \$1,416,150

| Depreciated Development Cost Calculation | | |
|---|--------------|--------------|
| Scenario | Base | Infill |
| Assessed Value of Subj Building Exclusive of Land | \$1,416,150 | \$1,416,150 |
| Projected Renovation Cost (full cost) | \$49,125,759 | \$50,955,015 |
| Total | \$50,541,909 | \$52,371,165 |
| Annual Depreciation @ 2.0% | \$1,010,838 | \$1,047,423 |

Multi-Family Scenario Overview of Comparable Data

 The Multi-Family conversion is proposed to be comprised of 20 units spread over the ground floor, second floor, third floor and attic with a unit mix comprised of:

Five (5) studio units

Three (3) one-bedroom units

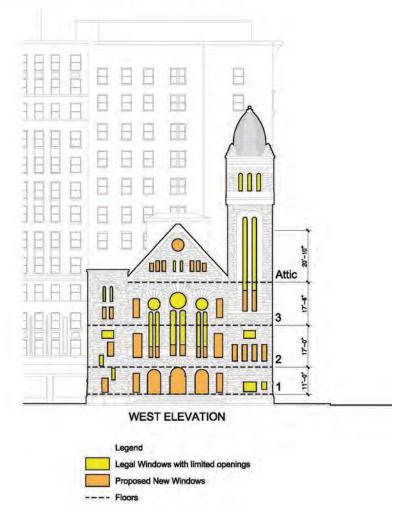
Two (2) two-bedroom units

Five (5) two-bedroom + den units

Five (5) three-bedroom units

- This analysis references market studies prepared by Douglas Elliman and CoStar
- We researched comparable rentals for buildings deemed competitive for the proposed project in the Upper West Side relying on renovated elevator buildings





<u>Multi-Family Scenario</u> Summary of Projected Rent Statistics

| Statistical Summary of Rent Projections | | | | | |
|---|-------------|---------|----------|----------|----------|
| Unit | # of | Min | Max | | Avg Rent |
| Type | Units | Rent | Rent | Avg Rent | PSF |
| Studio | 5 | \$3,300 | \$3,900 | \$3,580 | \$70.54 |
| 1 | 3 | \$4,250 | \$4,700 | \$4,517 | \$65.61 |
| 2 | 2 | \$6,200 | \$6,400 | \$6,300 | \$69.74 |
| 2+Den | 5 | \$6,500 | \$7,400 | \$7,060 | \$73.97 |
| 3 | 5 | \$7,500 | \$12,000 | \$9,280 | \$77.75 |
| Totals | 20 | | | \$6,288 | \$73.21 |

Multi-Family Scenario Depreciation Calculation Renovation Costs

• Annual Depreciation Allowance for Renovation:

2% of Total Costs, plus the valuation of the improvements

Total Costs:

\$58,576,591 for residential conversion costs

Valuation of the improvements:

Equivalent to the improvement assessment of \$1,416,150

| Depreciated Development Cost Calculation | | | |
|---|------|--------------|--|
| Scenario | | Multi-Family | |
| Assessed Value of Subj Building Exclusive of Land | | \$1,416,150 | |
| Projected Renovation Cost (full cost) | | \$58,576,591 | |
| Total | | \$59,992,741 | |
| Depreciation @ | 2.0% | \$1,199,855 | |

Multi-Family Scenario Reasonable Return Anaylsis

- Due to the slight positive return, the full Reasonable Return Analysis is performed for this scenario, which requires incorporation of real estate taxes as an expense
- Per Stahl, taxes for the property after renovation are required to be considered as an expenses
- Real estate taxes are solved for by using the post-renovation NOI and a loaded capitalization rate.
- The loaded capitalization rate is comprised of a basic capitalization rate plus the effective tax rate.
- The NOI is divided by the loaded capitalization rate to produce the Capitalized Market Value.
- The resulting Capitalized Market Value is multiplied by 45% to produce the Assessed Value, post Renovation.
- The Assessed Value, post Renovation is multiplied by the tax rate in effect of 12.235% to produce the equalized taxes for the property, after renovation.
- The equalized taxes are used as an expense in the final Reasonable Return Analysis

Multi-Family Scenario Reasonable Return Anaylsis Capitalization Rate Computation

- Per the Stahl matter, the capitalization rate is sourced from the City of New York's assessor's guidelines for this asset type. A capitalization rate of 6.80% is utilized.
- The effective tax rate is simply the NYC assessor's ratio of 45% multiplied by the tax rate in effect of 12.235%. 12.235% x 45% = 5.506%
- The total loaded capitalization rate is 12.306%, as shown below:

| Loaded Capitalization Rate Calculation | | |
|--|---------|--|
| 2022 Tax Rate | 12.235% | |
| Assessment Ratio | 45.0% | |
| Effective Tax Rate | 5.506% | |
| Basic Capitalization Rate | 6.800% | |
| Loaded Capitalization Rate | 12.306% | |

Multi-Family Scenario Reasonable Return Anaylsis Post-Renovation Assessed Value and Real Estate Taxes

- NOI is divided by the loaded capitalization rate to produce the Capitalized Market Value
- The Capitalized Market Value is translated into an assessed value when multiplied by the assessor's ratio of 45%
- The assessed value is multiplied by the Class II tax rate of 12.235% to produce the post-renovation equalized real estate tax burden as summarized below
- The projected real estate taxes are used an expense in the Reasonable Return Analysis

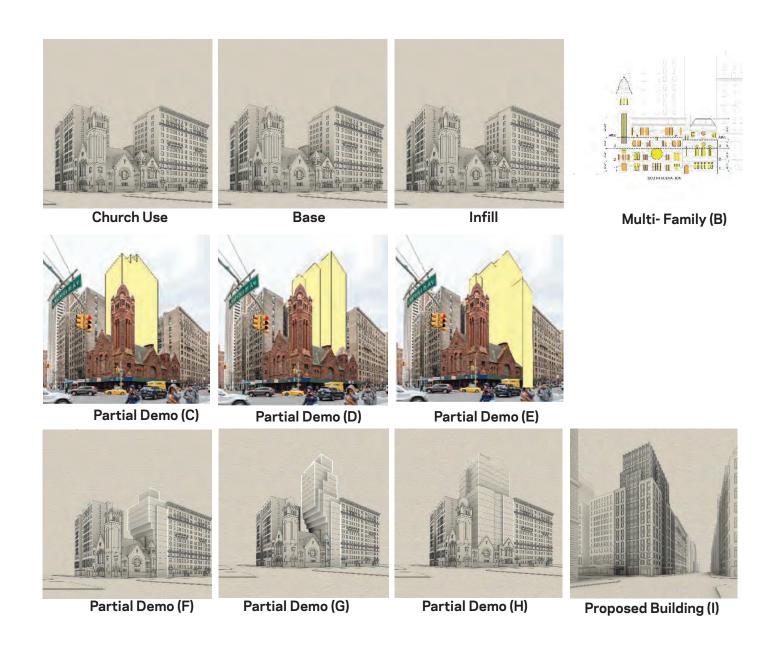
| PROJECTED ASSESSED VALUE AND RETAXES SUMMARY | | |
|---|--------------|--|
| Scenario | Multi-Family | |
| Net Operating Income | \$1,219,984 | |
| Effective Tax Rate | 5.506% | |
| Basic Capitalization Rate | 6.800% | |
| Loaded Capitalization Rate | 12.306% | |
| Capitalized Market Value (loaded Cap rate) | \$9,913,935 | |
| Assessed Value - Post-Renovation (45% of above) | \$4,461,271 | |
| Projected Real Estate Taxes (12.235% of AV) | \$545,836 | |

Multi-Family Scenario Reasonable Return Anaylsis Post-Renovation NOI Analysis

- Equalized taxes of \$545,836 are incorporated in the recalculation of the NOI, producing a figure of \$674,148
- Depreciated improvement costs of \$1,199,855 are deducted from the NOI to produce the revised NOI
- The revised NOI, after consideration of depreciated improvement costs is -\$525,707 and does not meet the reasonable return threshold

| • | | |
|--|---------------|---------------|
| Potential Space Use | | Multi-Family |
| Rentable Residential Sq. Ft. | | 20,613 |
| Total # Residential Units | p/ Mo. | 20 |
| Potential Gross Income - Apartments | \$6,288 | \$1,509,000 |
| Potential Gross Income - Amenity and misc income | \$200 | \$48,000 |
| Total Potential Gross Income | - | \$1,557,000 |
| Less: Vacancy and Collection Loss @ % | | 4.0% |
| Less: Vacancy and Collection Loss @ \$ | | (\$62,280) |
| Effective Gross Income | | \$1,494,720 |
| Per Unit / Mo. | | \$6,228 |
| Per RSF - Annual | | \$72.51 |
| Expenses | p/unit | Annual |
| Real Estate Taxes - Calculated on Post-Renovation AV | | \$545,836 |
| Insurance Per Unit @ | \$1,000 | \$20,000 |
| Utilities Per Unit @ | \$1,500 | \$30,000 |
| Payroll p/annum @ | \$5,000 | \$100,000 |
| Turnover and Cleaning Per Unit @ | \$1,000 | \$20,000 |
| Service Contracts (elevator, virtual doorman) | | \$12,500 |
| Professional Fees p/annum @ | | \$7,500 |
| Misc. and amenity operating expenses | | \$10,000 |
| Management and Leasing % EGI @ | 5.00% | \$74,736 |
| Expenses Before Depreciated Dev Costs and RE Taxes | | \$820,572 |
| Expenses Per Unit | | \$41,029 |
| NOI BEFORE Depreciated Dev Costs | | \$674,148 |
| Less: Depreciated Development Costs | | (\$1,199,855) |
| Net Operating Income | | (\$525,707) |

Residential Conversion and Partial Demolition Alternatives

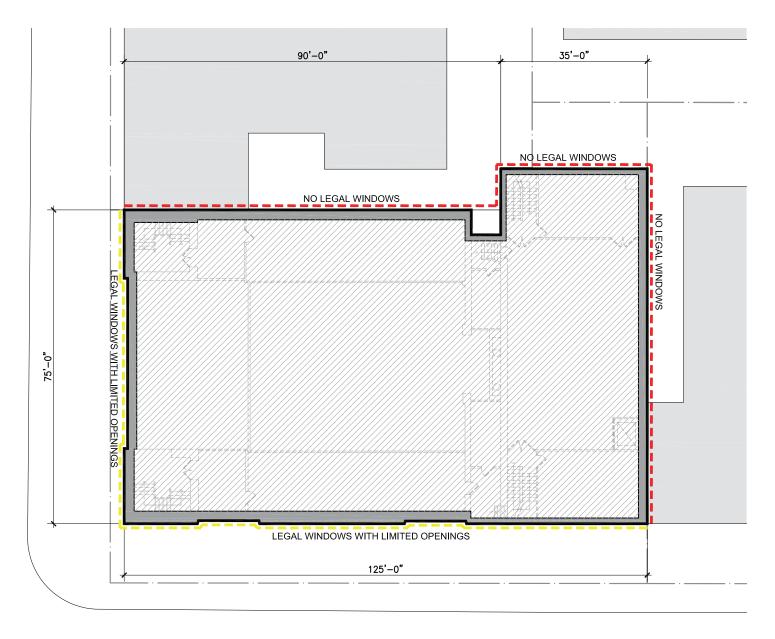


Multi-Family (B)

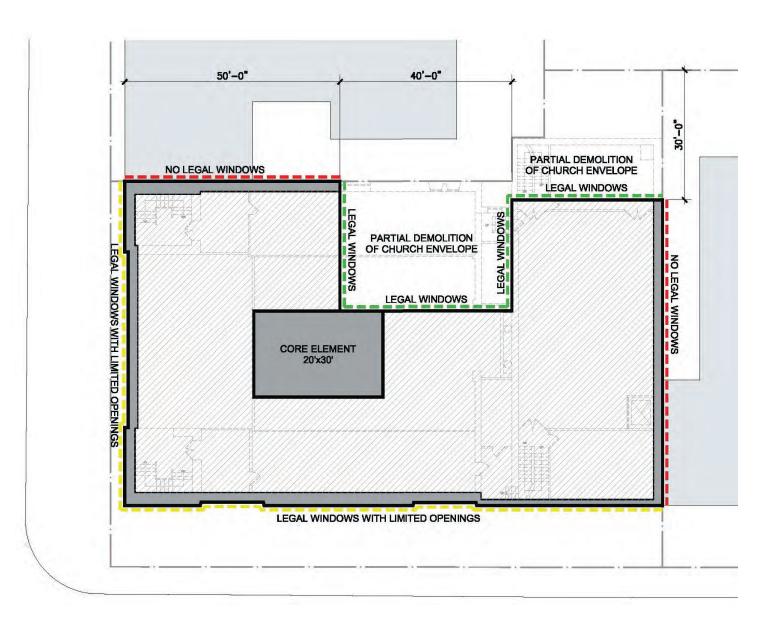
Convert existing buildings to residential use

Multi-Family (B)

- A new Inner Court to be carved out of existing building for "Legal Windows"
- Existing internal structure to be replaced with new fireproof concrete structure.
- Four new floors to be added to align with existing windows.
- The existing facade will most likely need to be completely replaced.
- Extensive number of new windows to be cut into existing facade.

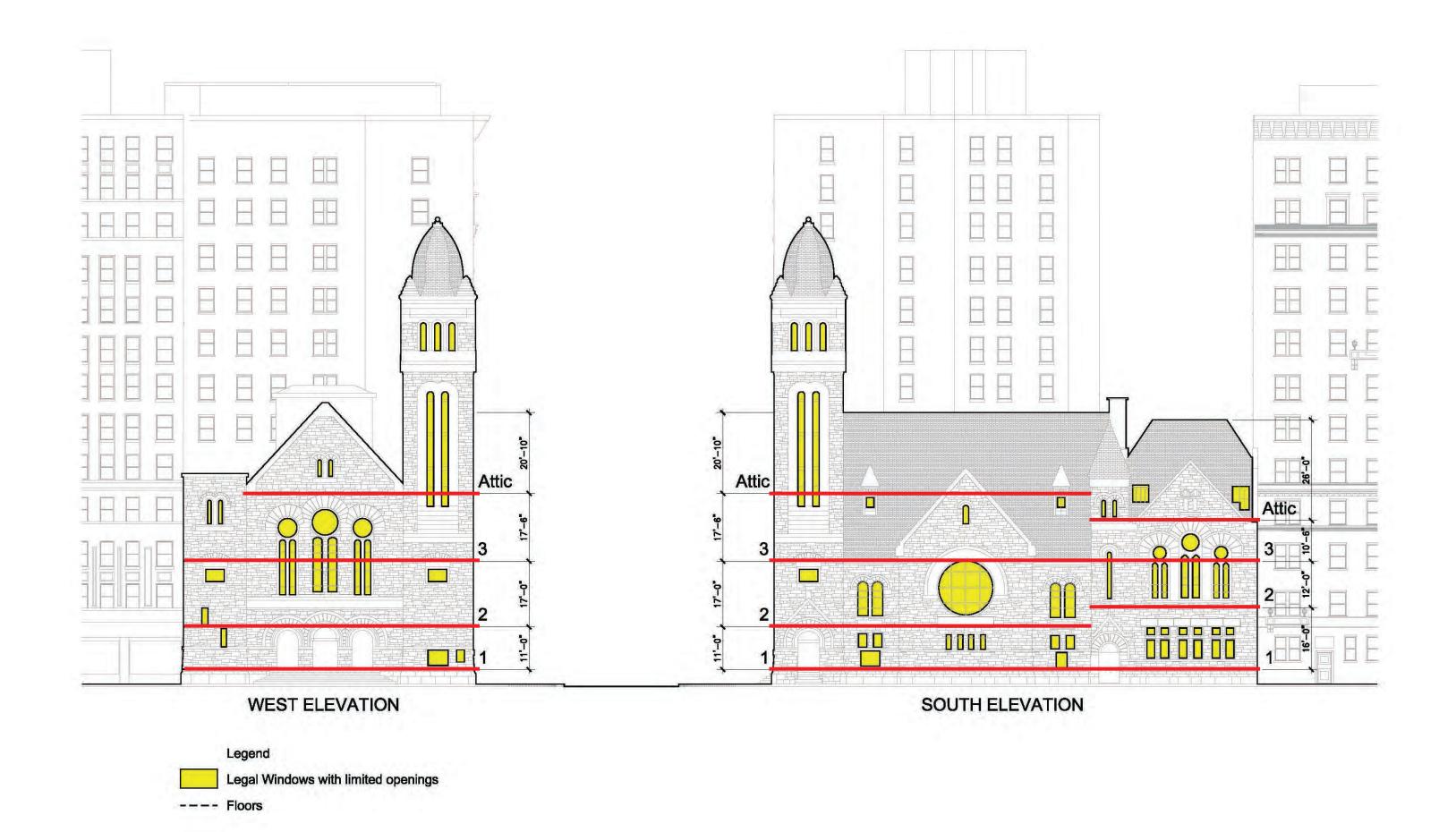


Plan showing extent of "Legal Windows"



Plan with Required Courts and Yards

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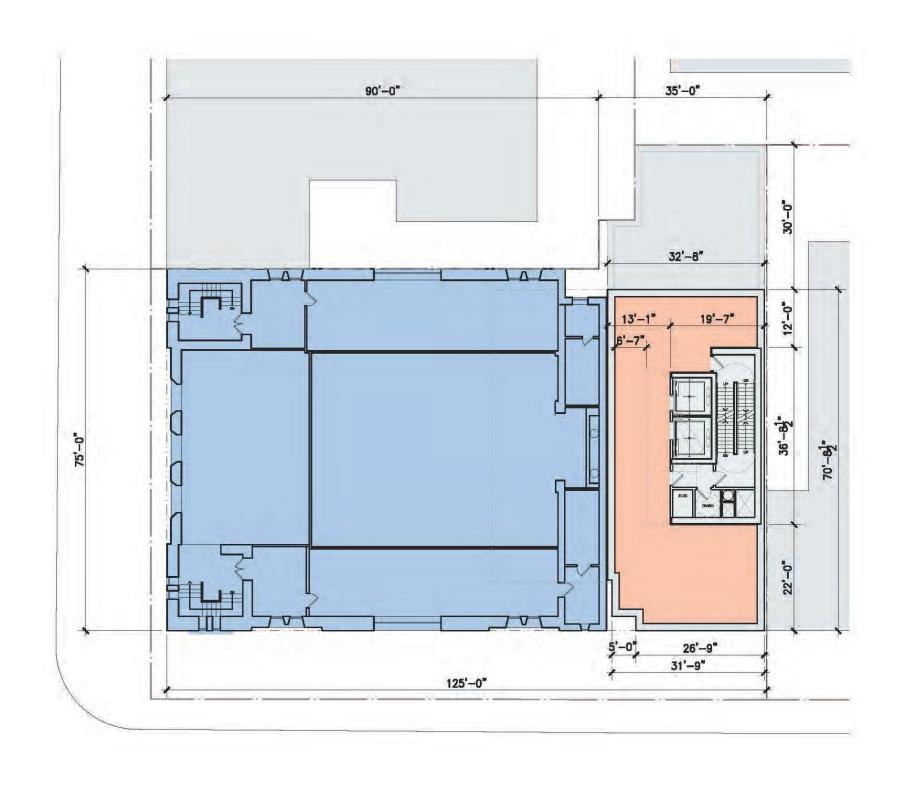




Selected Partial Demolition Scenarios

Partial Demolition Scenario (F)

- Parish House demolished.
- New residential building constructed in its place and cantilevers over sanctuary.
- Sanctuary renovated and used as a community facility.
- New residential building would be costly and complex to construct and would yield small, inefficient floor plans.
- Utilizes only a quarter of the site's allowable area.
- The Existing facade will most likely need to be completely replaced.





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Partial Demolition Scenario (F)



Study C: Repair and restore façade; demolish & rebuild Sanctuary structure and interior in reconfigured form for use as Community Facility; demolish & rebuild Parish house structure and interior in reconfigured form for use as Residential entrance + amenities; construct new 210' slab-form residential tower on NE quadrant of site

Area Summary:

Above grade Gross SF:

Zoning SF used:

Unused ZSF:

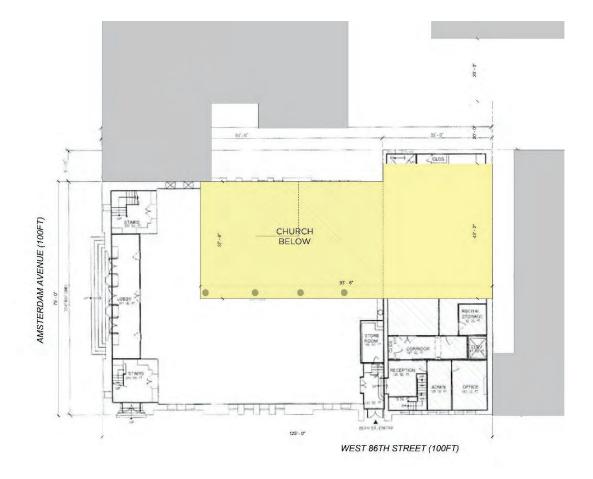
Net Residential Rentable / Sellable:

Community Facility SF:

68,900 sf
65,400 sf
30,170 sf
47,900 sf
5,500 sf

- Requires BSA Variance for rear yard / legal windows
- Requires Landmarks approval for demolition, alterations and overbuilds to buildings
- Requires expensive façade repair and stabilization.
- Requires extensive underpinning, structural complexities and protection of the existing church façade during construction of new building.
- Yields limited, floor area
- Yields compromised Community Facility space





Study D: Repair and restore façade; demolish & rebuild Sanctuary structure and interior in reconfigured form for use as Community Facility; demolish & rebuild Parish house structure and interior in reconfigured form for use as Residential entrance + amenities; construct new 210' tall stepped-form residential tower on NE quadrant of site

Area Summary:

Above grade Gross SF:

Zoning SF used:

Unused ZSF:

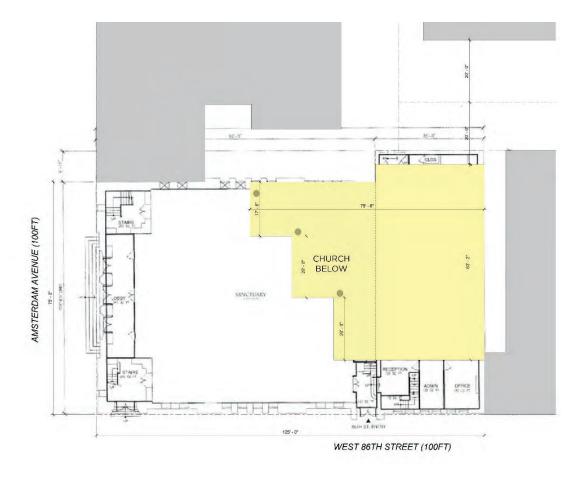
Net Residential Rentable / Sellable:

Community Facility:

65,000 sf
62,000 sf
33,570 sf
44,000 sf
5,500 sf

- Requires BSA Variance for rear yard / legal windows
- Requires Landmarks approval for alterations to buildings
- Requires expensive façade repair and stabilization.
- Requires extensive underpinning, structural complexities (separating the two buildings) and protection of the existing church façade during construction of new building.
- Yields inefficient, limited, floor area
- Yields compromised community facility space





WEST-PARK PRESBYTERIAN CHURCH

13 JUNE 2023

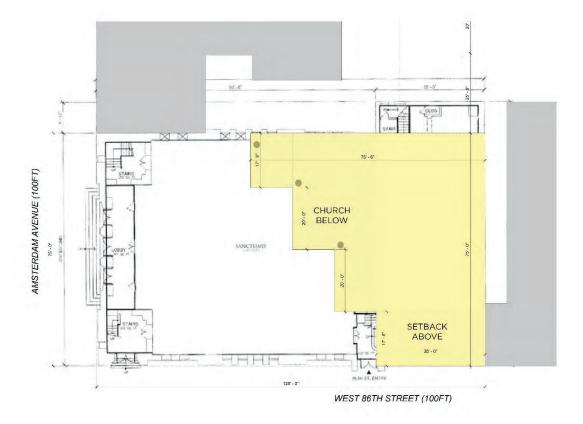
Study E: Repair and restore Sanctuary façade; demolish & rebuild Sanctuary structure and interior in reconfigured form for use as Community Facility; demolish Parish house in its entirety; construct new 210' tall, stepped form Residential tower on eastern portion of site

Area Summary:

Above grade Gross SF: 68,500 sf
Zoning SF used: 65,000 sf
Unused ZSF: 30,570 sf
Net Residential Rentable / Sellable: 47,500 sf
Community Facility: 5,500 sf

- Requires BSA Variance for rear yard / legal windows
- Requires Landmarks approval for alterations to buildings
- Requires expensive façade repair and stabilization.
- Requires extensive underpinning, structural complexities (separating the two buildings) and protection of the existing church façade during construction of new building.
- Yields inefficient, limited, floor area
- Yields compromised Community Facility space



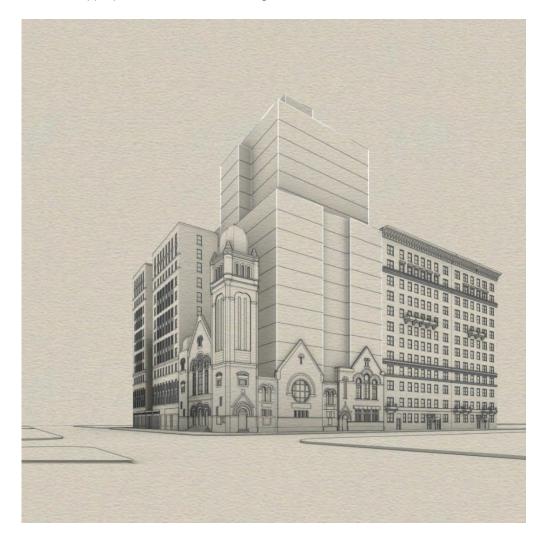


Study H: Repair and restore façade; demolish Sanctuary and Parish house structures and interiors; construct new 210' tall Residential tower on majority of site, behind and above existing façade avoiding belltower on western portion of site

Area Summary:

| Above grade Gross SF: | 103,147 sf |
|-------------------------------------|------------|
| Zoning SF used: | 93,600 sf |
| Unused ZSF: | 7,970 sf |
| Net Residential Rentable /Sellable: | 76,800 sf |
| Community Facility Area: | 6,000 sf |

- Requires BSA Waiver for non-complying streetwall
- Requires Landmarks approval for demolition and alterations to buildings
- Requires expensive façade repair and stabilization.
- Requires extensive underpinning, structural complexities and protection of the existing church façade during construction of new building.
- Inappropriate treatment of existing historic fabric / "facadism"





WEST 86TH STREET (100' - WIDE STREET)

Proposed Building

| Block | 1217 | |
|--------------------|--------|--|
| Lot | 1 | |
| Zoning Lot Area | C1-5 | |
| Lot Area | 10,157 | |

35-21 Residential bulk set by residential equivalent

Landmark preservation in all districts

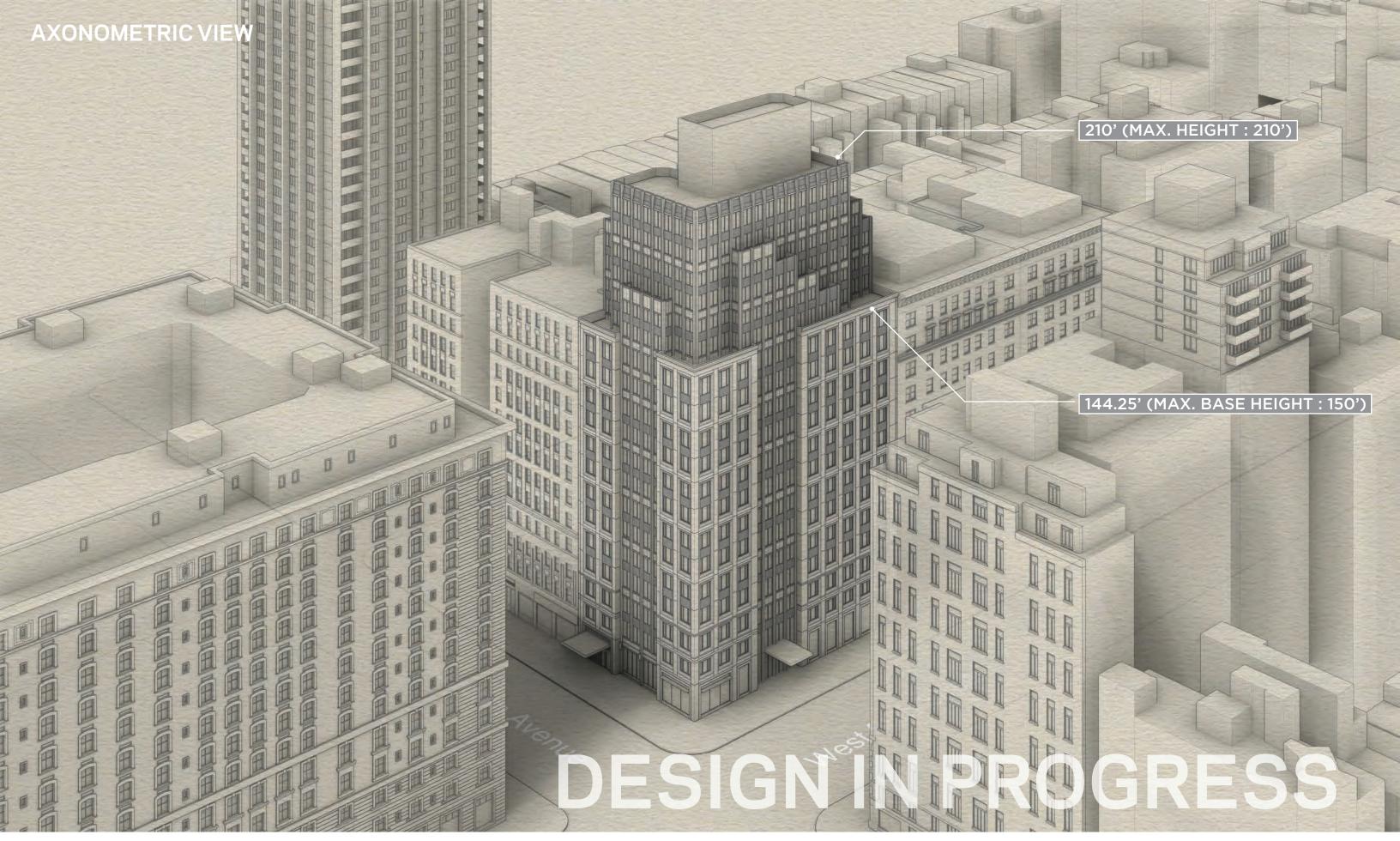
35-22 Residential Equivalents

C1-5 = R10A

| | CI S INION | | | | | |
|--------|--|--------------|------------------|------------|--|--|
| | Bulk regulations set by | 23-66 but | modified by 35- | -65 | | |
| | | FAR | ZFA | | | |
| 23-153 | Residential | 10 | 101,570 | | | |
| 33-123 | Community Facility | 10 | 101,570 | | | |
| 33-121 | Commercial | 2 | 20,314 | | | |
| 35-651 | Street Wall Location | | | | | |
| (b) | Regs for wide streets | | | | | |
| (1) | Street wall located on the street line | | | | | |
| | Extend for the entire street line up to minimum base height | | | | | |
| | Corner articulation permitted within 15' from corner | | | | | |
| (2) | Above 15' or First Story whichever is less, 30% of street wall may be recess | | | | | |
| | no greater than 10' so | long as it o | complies as an o | uter court | | |
| 35-652 | Maximum Height of Buildings and Setback Regulations | | | | | |
| (a) | Height and setback set by 23-662 | | | | | |
| 23-662 | Min Base Height | 125' | | | | |
| | Max Base Height | 150' | | | | |
| | Max Building Height | 210' | | | | |
| 35-652 | Wide Street Setback | 10' | | | | |



74-711



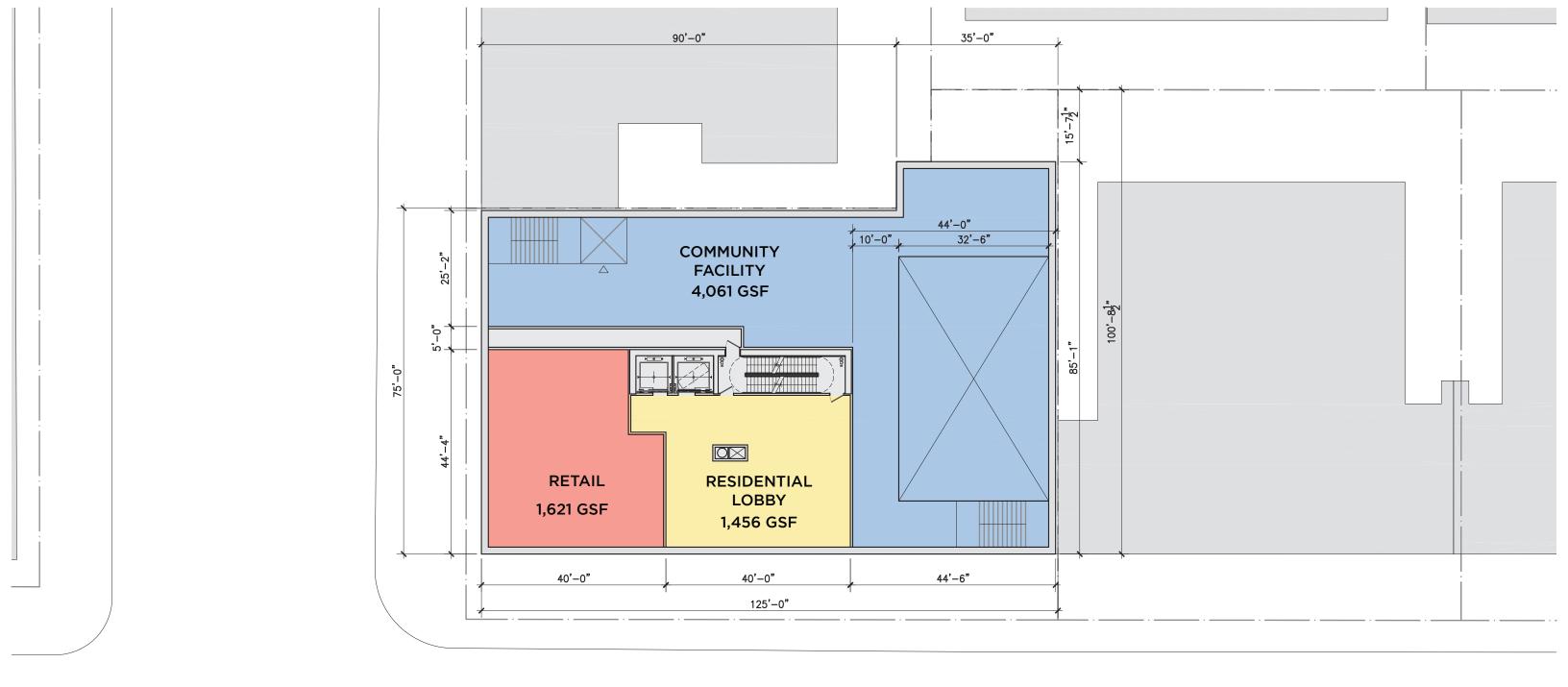


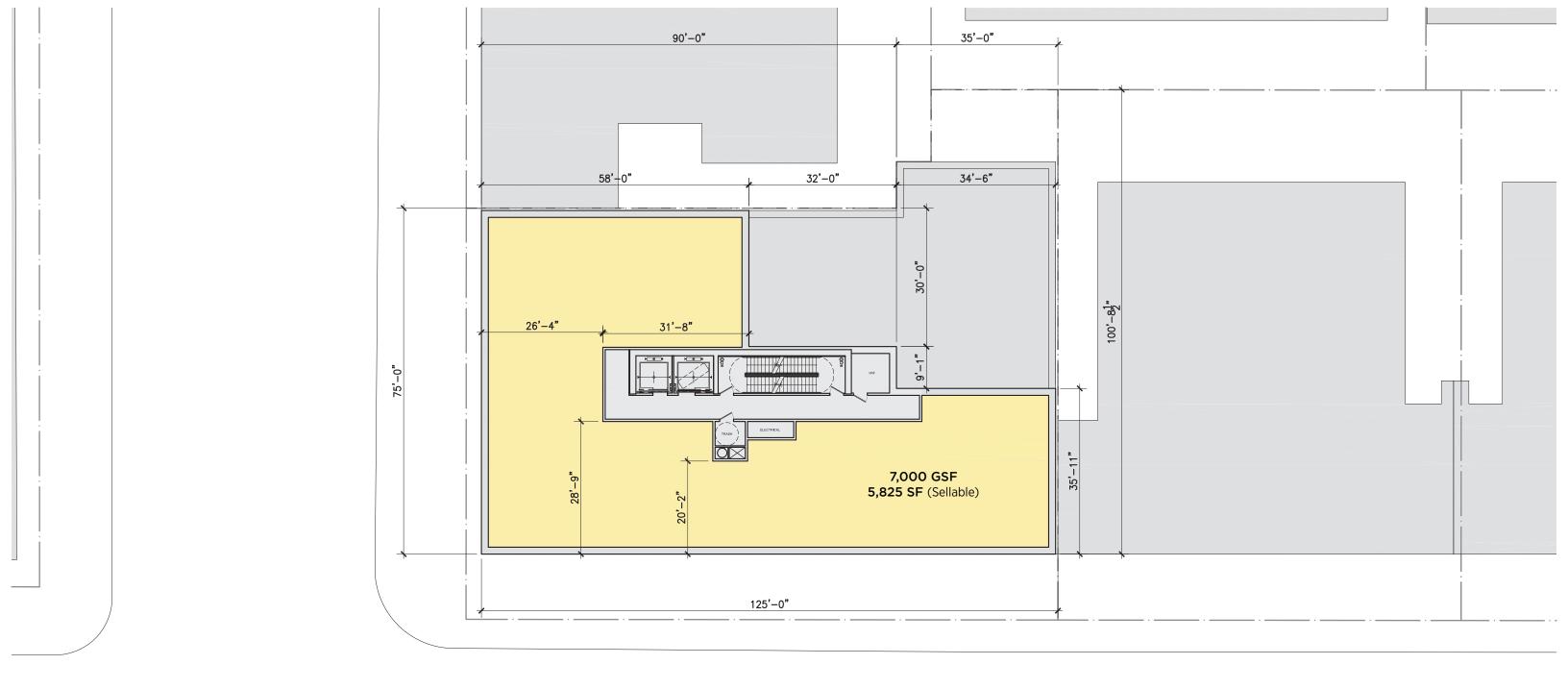
PRELIMINARY MASSING STUDY VIEW LOOKING NORTH EAST



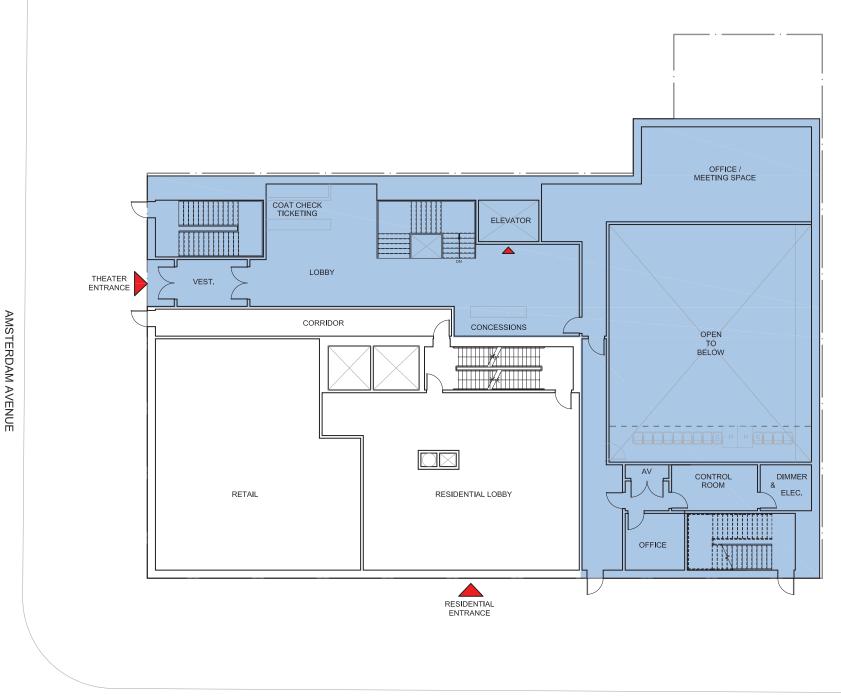
PRELIMINARY MASSING STUDY WEST 86TH STREET



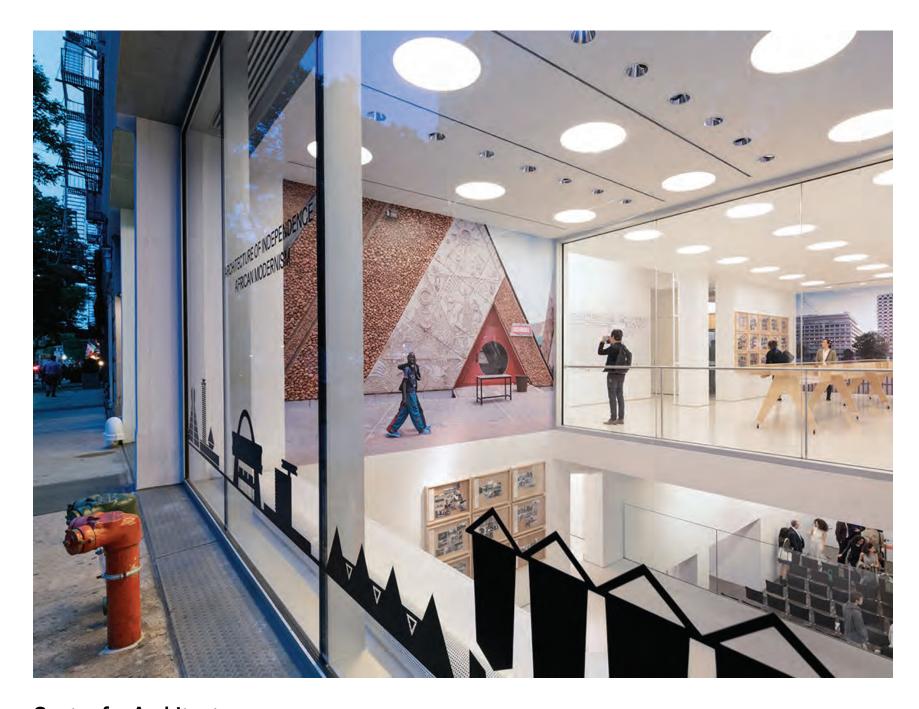




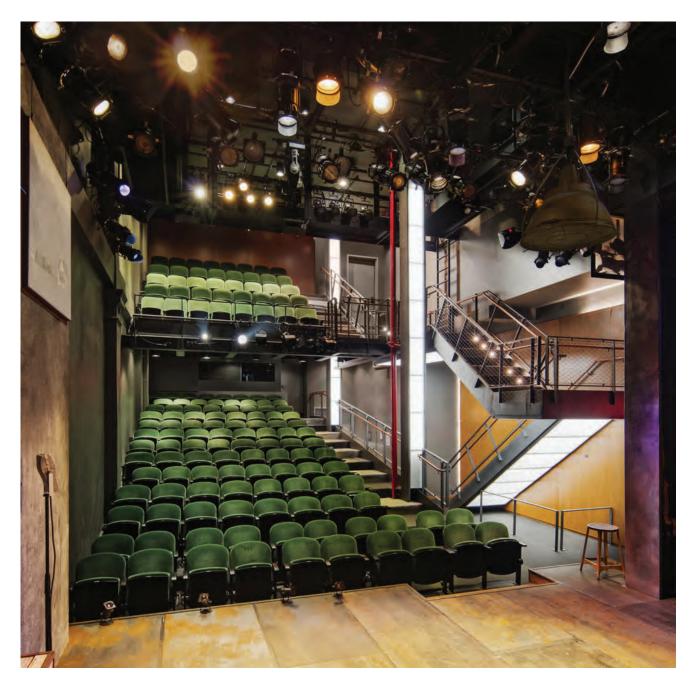




WEST 86TH STREET



Center for Architecture, 536 LaGuardia Place



Irish Repertory Theatre 132 W 22nd St

Supplemental Materials on Façade Stability

